

Middlesex Center for Advanced Orthopedic Surgery

Middletown, CT

- **Plan/Design/Build**
- **4-OR ASC**
- **10-PreOp Bays**
- **4-Recovery Stations**
- **Centralized NS**
- **Drop-off Canopy**
- **Separate Patient Entrance and Exit**
- **Covered Staff Entry**
- **“Guaranteed” Up-Front Pricing**

• **12,400 square feet**

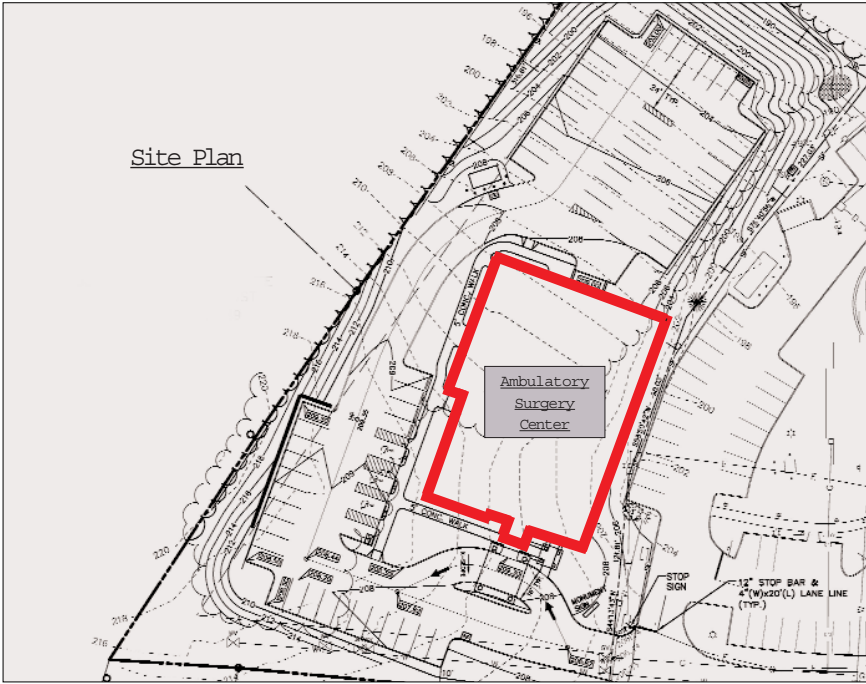
Eleven physicians from three orthopedic groups from the Middletown, CT area -- along with Middlesex Hospital (MH) -- wished to partner and develop an ambulatory surgery center (ASC). The ASC would serve the Middlesex County residents and beyond. MH would own 50% of the ASC, with the eleven physicians owning the balance.

The physicians and Hospital formed a LLC and hired Healthcare Venture Professionals (HVP) to implement the program. HVP -- hired as the business-developer -- monitored a Request for Proposal (RFP) process to select the project’s architect and contractor.

BBL Medical Facilities (BBL) was asked to participate in the process. The RFP was distributed to numerous local and national architects, contractors and design/build organizations.

BBL employed its trademarked **Practice-Ready** Delivery System in response to the RFP. **Practice-Ready**® enabled the company to provided the physicians and Hospital with “guaranteed” up-front design/build pricing.

BBL’s proposal included the following “guaranteed” costs: architecture, engineering, interior design, built-in cabinetry and casework, site work and construction. After an analysis of the proposals, the physicians felt that BBL provided more value and also cost-savings with its approach. The group selected BBL to develop the project.



First Floor Plan